

## **Complete Real Estate Training**

Our real estate training is unlike any other. A complete training program.  
There are 2 parts:

1. An online platform powered by FT and DRE approved for more than 40 years.

These are the minimum educational requirements qualifying you to take the State Exam.  
This purchase includes some materials for the State Exam Training:

- a. Real Estate Principles
- b. Real Estate Practice
- c. Real Finance (recommended elective)
- d. Quizzes + certificates
- e. State Exam prep book and practice exams
- f. State Exam Training Package - Comprises six interrelated methods of training
- g. - An Online Video Crash Course of 12 hours in 100+ videos
- h. - Prep book of 1,200 questions
- i. - ft Prep App, optimized for your phone
- j. - Games & Flash Cards - interact with terminology
- k. - Concept Audio Glossary – 5+ hours. Listen anywhere. Plus e-book or printed books (your choice)
- l. A printed copy of our Career Manual to help you build a sustainable career through branding and meet your income goals — updated 2021
- m. Every educational and State Exam Training device available

**The Training Package details are as follows:**

### **Online Video Crash Course**

- A top flight classroom presentation, enhanced with graphics, running 12+ hours
- 100+ video segments for you to rewind and re-watch until retained
- New videos constantly added

### **Prep Book**

- Unlocks the State Exam for you, using our bank of 1,200+ multiple choice questions
- Coordinated to run in tandem with the Online Video Course Training

### **Practice Exams**

- You take unlimited simulated state exams covering randomly selected sample questions
- Questions are taken from the Prep Book with the correct answers fully explained
- Designed to look and function identically to the State Exam — master the format

### **ft Prep App**

- Take practice exams and questions optimized for your phone
- Revisit questions you missed until they are mastered

### **Games and Flash Cards**

- Interact with terminology
- 60+ crossword puzzles with solutions, and more
- Test yourself with digital real estate flashcards

### **Concept Audio Glossary**

- Real Estate terms, concepts, exam jargon and more
- Listen in on the State Exam terms anywhere from your phone

## **2. An in-person supplement to the above courses with Q&A sessions plus the following topics:**

- a. How to start and build up your business
- b. Database
- c. Residential Listing Agreement
- d. Residential Purchase Agreement
- e. Prospecting for business
- f. Legal contracts
- g. Market knowledge
- h. Comparative market analysis
- i. Buyer consultation
- j. Listing presentation
- k. Open houses
- l. Title
- m. Escrow
- n. Disclosures
- o. NHD
- p. Contingencies
- q. Guest speakers to share their knowledge and expertise

Enroll today and be on your way to a successful and exciting career in real estate. You'll be glad you did, and perhaps regret not doing it sooner.

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